

VSL 100

CLINICAL EVALUATION OF USE AND SATISFACTION OF GLYCO-FLEX® PRODUCTS

THE SURVEY

A comprehensive survey of past and present Veterinarians using Glyco-Flex® products was conducted by Forward Research, Inc. in September of 2002. One hundred Veterinarians were surveyed and paid an honorarium of \$30.00 for their time. Veterinarians had to be small animal Veterinarians with at least 40% of the practice being devoted to the treatment of canines, and were required to have been practicing a minimum of two years at the time of the survey.

THE OBJECTIVE

This survey was designed to determine how Veterinarians are currently using and recommending Glyco-Flex® products. It focuses on their joint supplement preferences and evaluates their use of Glyco-Flex® products for long-term management of joint conditions, and rates their satisfaction with Glyco-Flex® products in comparison to competing products.

THE FINDINGS

Prevalence of Joint Conditions

In a typical month the mean number of dogs seen personally by the Veterinarian interviewed was 262. The survey found that about 15% of dogs treated by Veterinarians in an average month have a joint condition.

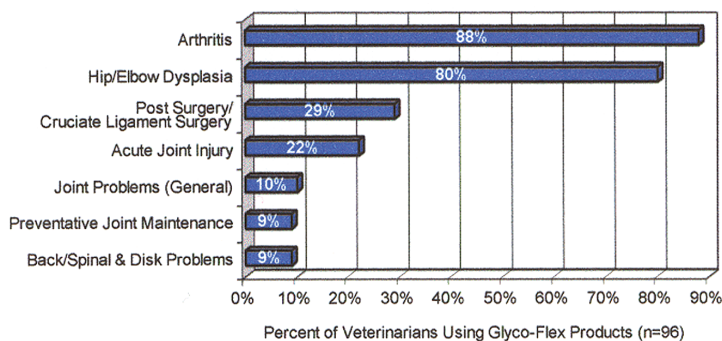
Treatment

Veterinarians recommend treatment with a nutraceutical in over three-quarters of the cases of dogs with a joint condition. When asked what breeds of dogs Veterinarians treat most with Glyco-Flex® products, the answer was: Labradors, German Shepherds, Golden Retrievers, Rottweilers and other large breed dogs that may be predisposed to hip dysplasia and other arthritic conditions. In general, Glyco-Flex® products were used on dogs 8 years or older.

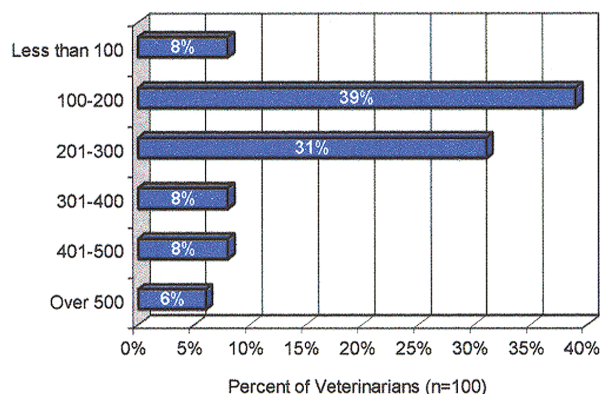
Usage

Glyco-Flex® products are most often recommended for dogs with arthritis, hip/elbow dysplasia, followed by post-surgical use, joint injury and then general joint problems.

Most Frequent Joint Conditions Treated with Glyco-Flex Products



Number of Canine Patients Seen in a Typical Month



Safety

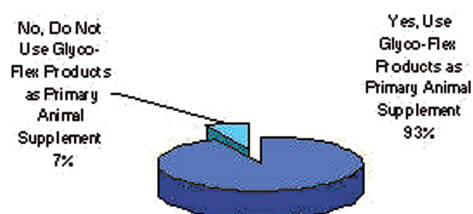
All Veterinarians in the survey believe that Glyco-Flex® products are safe for long-term use.

Satisfaction

When evaluating the results of the Glyco-Flex® products, Veterinarians look first for increased mobility followed by an improvement in attitude, range of motion of the affected joint, and reduced pain. Over 85% of veterinarians rated Glyco-Flex® products as “good” or “excellent” in reducing symptoms associated with joint conditions.

Veterinarians seem generally satisfied with the Glyco-Flex® products that they are recommending and out of all the Glyco-Flex® products Veterinarians seem most satisfied with Glyco-Flex® III.

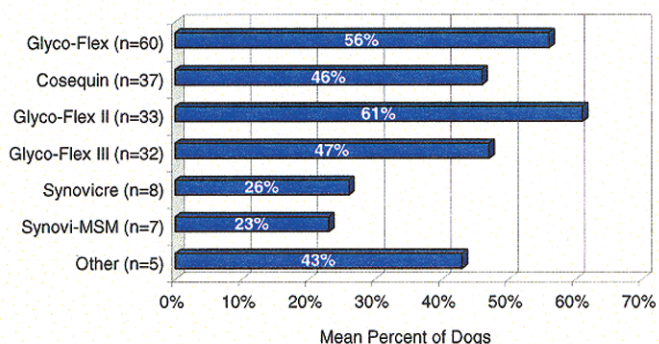
**Veterinarians Using Glyco-Flex Products as a Primary Animal Supplement
Percent of Veterinarians (n=100)**



In Comparison to Other Joint Products

In comparison with other joint support products, the Veterinarians interviewed had the most confidence in Glyco-Flex® III. Half of all Glyco-Flex® III users rate it as more effective than other animal joint products. Nearly all Veterinarians (95%) using Glyco-Flex® III rate it as “excellent” or “good” for improving joint conditions including the management of the degenerative joint disease. Over 97% of Veterinarians using Glyco-Flex® III considered it to be the same (47%) or better (50%) for long-term effectiveness for dogs requiring maximum joint support when compared to the other joint products on the market.

Animal Supplement Brand Recommendation: Mean Percent of Dogs



The above chart shows that the Veterinarians surveyed had the most confidence in Glyco-Flex® products and followed the stage of life program.

Forward Research, Inc. “Glyco-Flex® Neutraceutical Study.” September 2002.